



[MANAGEMENT TEAM]

DAVE RENZELLA

There are few operations experts in Dave Renzella's league. But then again, there isn't much room for second-best when you're in a league all your own. Nobody runs a room like Dave. He knows the right people to hire, and how to lead and teach them in absolute synergy. And after 20 years balancing both ends of the service industry scales – food and beverage / health and fitness – nobody knows people and how to inspire them quite like Dave.

Before becoming one of RMD Group's three principal co-founders, Dave was living in Fort Myers, Florida and working for the Omni Health Club chain when he decided he was ready to return to the hospitality industry. Soon after, EnDev in San Diego came calling, and Dave moved out to Southern California to become General Manager of its flagship venue, Stingaree.

Even looking back on Dave's earlier days as a college student in Boston, he knew he was born to man the helms of those tumultuous New England pubs and restaurants. Upon graduating from Brandies University with his B.A. in Economics and Political Science, it wouldn't be long before he was courted by major investment firms. However, Dave was looking to make an investment in a future that made more sense. His passion for unprecedented service, coupled with his drive for success would earn him dividends on futures he could only dream of. To see this future realized, Dave's first step would be to manage the Faculty Club at Harvard University. He managed all front-of-house operations in this upscale private club, including a 160-seat restaurant, 75-seat Theatre Room Buffet, 16 private function rooms, and an indoor/outdoor cocktail lounge. He also oversaw an \$8M club renovation project.

Dave's other passion in life is fitness. He has completed 22 marathons and numerous adventure races around the country, and as far away as Dublin, Ireland. After many years in the hospitality industry, Dave decided to take a break and follow his passion for fitness into a sales job at the Westboro Tennis & Swim Club in suburban Boston. With his extensive management experience and talent for closing, he was soon named Director of Sales. In 2000, Dave was hired by Town Sports International as General Manager of the Boston Sports Club in Fenway, where he oversaw construction and the opening of TSI's new flagship location in the heart of Boston's Back Bay. BSC Fenway was soon breaking sales and revenue records for Town Sports, and Dave went on to manage multiple locations. One of the highlights of Dave's tenure at TSI was managing the transition team for the company's acquisition of the 6000 member Healthpoint Club in Waltham MA, the first 'Premium' designation club in TSI's 130-facility network.

When it comes to big ideas and how to implement them, Dave is the kind of leader people respect, respond to, admire. Every project he touches pulsates through the hearts and minds of customers and clients alike. Dave doesn't just pick winners: he creates them.

Trivia:

Dave was elected captain of the Brandies lacrosse team in both his junior and senior years. All the while maintaining a dual-major and working at a popular campus pub and restaurant to pay for school.

Keywords:

Certified Yoga Instructor | Volunteer Leukemia & Lymphoma Society | Supports Dating Violence Intervention Project

Awards:

Conde Nast 2007 Hot Nights List, recognizing (Dave's) Stingaree as one of the top nightlife destinations in the world.